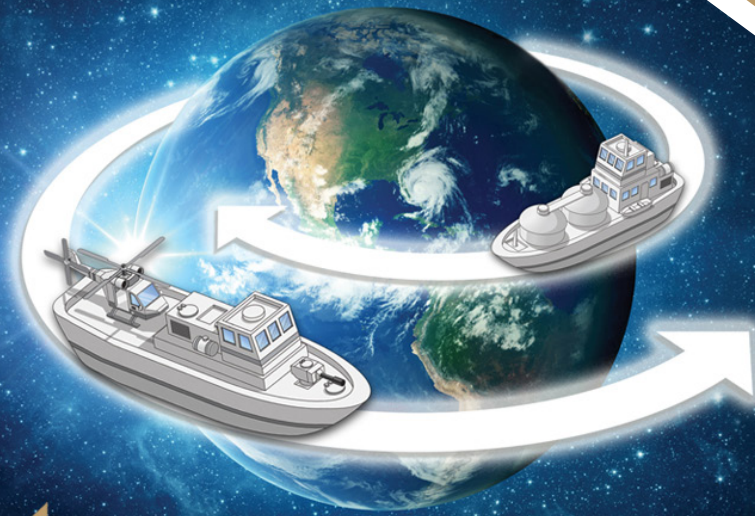


**SPONSORSHIP AND
EXHIBITION OPPORTUNITIES**

 **SNAME**
2025
MARITIME CONVENTION
OCTOBER 29-31
NORFOLK, VIRGINIA



**TECHNOLOGY
TRANSFER**

**BRINGING GLOBAL BEST PRACTICES
TO THE MARITIME INDUSTRY**

SMC 2025 is THE gathering for engineers, naval architects, equipment suppliers, and experts in maritime design, construction and operations. This premier event provides the opportunity to enhance technical knowledge and build relationships with others in the international maritime and ocean community.



WHAT TO EXPECT AT SMC:

- **Technical sessions** with professional development credits available
- **Moderated panel discussions** on topical issues with industry leaders
- **Exhibit Booths** - High-traffic exhibit area for suppliers to display their equipment and services, and to discuss their cutting-edge technologies
- **Maritime job fair** connecting businesses with those in the talent pipeline
- **Student design competition** (with a cash prize!)
- **Awards ceremony** recognizing professionals and students
- **Networking, networking, networking** (planned and informal)
- **Silent Auction** - Maritime art and memorabilia silent auction

"I really enjoyed being able to exchange conversations, ideas and knowledge with professionals and students from different parts of the world."

- SMC24 attendee

SMC 2024 FEEDBACK

100%
made new
connections

83%
found SMC to
be a valued
investment

100%
found the quality
of panels met
expectations

AUDIENCE PROFILE

- Naval Architects
- Marine Engineers
- Shipbuilders and Designers
- Shipowners and Operators
- Marine Technology Innovators

- Environmental Consultants and Sustainability Experts
- Government and Regulatory Bodies



450
Attendees

6
Panel
Discussions

40
Exhibitors

33
Sessions

ATTENDEES ARE SEEKING



LEARNING
AND
DEVELOPMENT



NEW
TECHNOLOGIES
& PRODUCTS



NETWORKING



EMPLOYMENT
OPPORTUNITIES



TO HELP FOSTER
THE NEXT
GENERATION



SPONSORSHIP OPPORTUNITIES

ALL SMC25 SPONSORSHIPS INCLUDE:

- ✓ Push notification announcing sponsored event on mobile app
- ✓ Recognition on SMC2025 website
- ✓ Recognition on the sponsor “Thank you” signs at SMC2025



SNAME EXHIBITOR & SPONSORSHIP BENEFITS:

- Brand Exposure and Recognition to Target Audience
- Building Relationships – Networking and Collaboration Opportunities
- Industry Leadership and Credibility
- Access to New Technologies and Trends
- Supporting Education, Advancement, and the Next Generation
- Increased Market Reach



AWARDS GALA & RECEPTIONS

OCTOBER 29

PRESIDENTS' RECEPTION

\$15,000 (EXCLUSIVE)

The highly regarded President's Reception will kick off the conference activities, setting the stage for networking, socializing, and celebrating SNAME's global partners. Join us in raising a glass to SMC 2025!

- 2-minute welcome greeting
- Logo displayed on presentation screen
- Logoed tent cards throughout the event space
- Logo (1 color) on cocktail napkins (production included)
- Logo on drink tickets

OCTOBER 30

AWARDS GALA

The SNAME Awards Gala is the premier event at SMC, gathering 250 industry leaders in attendance for an evening of celebration. This prestigious affair blends networking with the recognition of outstanding achievements, as SNAME Medals and Awards are presented to honor the most distinguished in the field.

GALA DINNER

\$16,500 (EXCLUSIVE - 1 AVAILABLE)

The SNAME Awards Gala is a sought-after event where we recognize the best of the best in a formal setting. As the Awards Gala sponsor you will increase the visibility of your company, network with other Gala attendees, many of whom are prominent players in the maritime industry and support SNAME.

- Company recognition during the gala presentation, including 2-minute video
- 2-minute welcome greeting
- Reserved VIP table for 10
- Two bottles of wine for your table
- Company logo displayed on presentation screen
- Logo on gala tickets and dinner menu

GALA COCKTAIL RECEPTION

\$10,500 (EXCLUSIVE - 1 AVAILABLE)

Put your company front and center during this highly attended reception taking place before the SMC Awards Gala. Open to all Gala attendees, the always popular Reception is the perfect way to kick off a truly memorable evening!

- Company signage in the reception area on tabletops and stands
- Logo (1 color) on printed cocktail napkins (production included)
- Logo on drink tickets

STUDENT GALA TABLE SPONSOR

\$11,000

SNAME's many student members represent a broad spectrum of future industry leaders. This sponsorship allows students to attend for a reduced fee.

- Logo displayed on presentation screen
- Reserved VIP table for 10
- Logo on student awards gala tickets
- Company-provided student giveaway (item TBD by sponsor/ Student Steering Committee)
- Unlimited one-year use of SNAME Career Center, a key tool in professional industry recruitment



SESSION SPONSOR

Build your company's reputation as a thought leader and expert! Gain recognition by sponsoring one or more of these hot topic discussions. Presented by renowned industry experts and highly attended, this is a unique opportunity to reach an influential audience.



PANEL SESSION

\$6,000 (UP TO 6 AVAILABLE)

- Company branding displayed on screen before and after session
- Opportunity to moderate the panel session (pending the approval of the SMC Technical Committee)
- Opportunity to provide brochures / materials for each table

NEXT WAVE - STUDENT SPONSORSHIP



STUDENT & YOUNG PROFESSIONALS INDUSTRY ROUNDTABLE

\$8,500 (1 AVAILABLE)

The Student & Young Professionals (YP) Industry Roundtable provides a valuable platform for students and young professionals to learn from current professionals who serve as mentors by sharing their unique experiences. During small group discussions, industry veterans discuss relevant topics including how to succeed in the industry, future challenges and lessons learned. This sponsorship puts you in front of current and future decision-makers while supporting this essential idea-exchange.

- Opportunity to deliver the welcome speech or a brief presentation by a company representative of your choice
- Opportunity to provide company information for each participant
- One-year unlimited use of SNAME Career Center
- Company logo on presentation screen

STUDENT DESIGN COMPETITION

SOLD

Support the creativity of our next-gen maritime leaders as a sponsor of the Student Design Competition! This fun event pits teams of SNAME Student Members against each other as they put their skills to the test in this innovative design challenge.

- Participation in the event by awarding prize (your choice) to the winning team during closing session
- Your company logo on signage at the competition
- One-year unlimited use of the SNAME Career Center

MARITIME JOB FAIR

\$7,000 (1 AVAILABLE)

Get your name in front of qualified and diverse professionals, entrepreneurs, and students who bring new talent, ideas, and possibilities to your organization.

- Signage at the Job Fair
- One-year unlimited use of SNAME Career Center
- First choice of table location; optional second table if desired

FOOD & BEVERAGE



BREAKFAST

\$5,000 (2 AVAILABLE)

This year, breakfast is included in conference registration which gives attendees another chance to gather and connect with each other.

- Logo prominently displayed on event signage and presentation screen
- Logo on tent cards

LUNCH

\$6,000 (2 AVAILABLE)

SMC attendees look forward to lunch for a chance to refuel while catching up with colleagues and getting a first-hand view of the latest maritime products and technologies on display. All conference attendees receive lunch each conference day—don't miss this chance to connect with this global audience!

- Logo prominently displayed on event signage and presentation screen
- Logo on tent cards

REFRESHMENT BREAKS

\$5,000 FULL DAY

OR

\$3,000 INDIVIDUAL (3 AVAILABLE)

Grab attendees' attention while they get refueled as the essential Refreshment Break Sponsor!

This is a prime opportunity: networking, brand recognition and maximum exposure all tied up in one premiere package.

- Logo (1 colour) on napkins (production included)
- Signage at station(s)

HYDRATION STATION

\$4,000 (1 AVAILABLE)

Dive into the conversation around the Water Cooler! Positioned in high traffic areas, it's a great way to keep your brand flowing throughout the event in a casual setting.

- Your logo on one Water Cooler Station
- Option for company to provide cups with company logo (qty. 1,000)

CONFERENCE MATERIALS

BADGE LANYARDS

\$8,000 (1 AVAILABLE)

As the exclusive lanyard sponsor, your company's logo will be prominently displayed on all attendee lanyards, ensuring maximum exposure throughout the event.

- Company logo included on lanyards and distributed at registration (sponsor provides lanyards)

REGISTRATION BAGS

\$6,500 (1 AVAILABLE)

Maximize your brand's visibility by sponsoring the registration bags at SMC 2025. As the exclusive sponsor, your company's logo and brand will be carried throughout the conference.

- Company logo included on the bags and distributed to each attendee at registration

REGISTRATION BAG INSERTS

\$2,000

Amplify your brand's reach by including your promotional materials and inserts in the SMC 2025 swag bags. As a sponsor, your company's brochures, flyers, or branded items will be placed directly into the hands of all conference attendees, ensuring maximum visibility and engagement.

- Promotional items provided by sponsor and inserted in each registration bag (Pre-approval by show management required for all items)
- Inserts must be received by September 30, 2025



HOTEL KEY CARDS

\$5,000 (1 AVAILABLE)

Unlock essential brand exposure by sponsoring the hotel key cards for SMC 2025. As the exclusive sponsor, your company's logo will be prominently displayed on the key cards used by all conference attendees staying at the event hotel.

- Company logo/graphic featured on key cards given to attendees.

SPONSORSHIP STATIONS & LOCATIONS

WI-FI SPONSOR

\$5,000 (1 AVAILABLE)

Ensure your brand is at the forefront of connectivity by sponsoring the Wi-Fi at SMC 2025. With your logo featured as the Wi-Fi network, every attendee who connects will instantly be introduced to your brand. Your sponsorship will provide a highly valued link between digital online access and the attendees.

- Logo placed on signage throughout the venue with login information
- Company designated password

CHARGING STATION

\$5,000 (2 AVAILABLE)

Empower attendees! Your brand will be at the heart of the action, providing a much-needed service to event attendees. The sponsorship positions your brand as a practical and forward-thinking partner. Recharge and stay connected!

- Your logo appears on the charging station

SILENT AUCTION SPONSOR

\$10,000 (EXCLUSIVE)

SNAME has a collection of various pieces of artwork that have been curated for auction for this exclusive opportunity. This sponsorship provides a unique platform to align your company with arts, culture, and community engagement.

- Logo displayed on presentation screen
- Logo on signage for Silent Auction
- Logo on all Auction Item bidding sheets



EXHIBITOR BOOTHS

Exhibiting at the SNAME Maritime Convention (SMC) 2025 is your premier opportunity to solidify your market presence, elevate your brand, and showcase your comprehensive portfolio of products and services to a concentrated audience of key specifiers, influencers, and decision-makers. This distinct event offers the best return on investment to amplify your sales and marketing strategies. Elevate your brand and make a significant impact at SMC 2025 – an event you can't afford to miss!



EACH BOOTH INCLUDES:

- One (1) Full Conference Registration (additional booth staff passes available at an incremental cost)
- Company profile on mobile app
- Skirted table, 2 chairs
- Standard pipe & drape (8' back, 3' sides)
- Standard electrical
- Invitation to participate in Maritime Job Fair (limited space - first come, first served)

\$3,750 FOR 8' X 8'

\$3,950 FOR 10' X 8'
(10 spaces available)





FOR INFORMATION ABOUT SPONSORSHIP / EXHIBITION OPPORTUNITIES:

DEEDEE DALTON
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JASON PERRY
jasonp@thordonbearings.com

SUE MERCER
sue@canplaninc.ca



www.sname.org

