

# How To Get The Most From Your SNAME Membership

## Table Of Contents

	page
How To Get The Most From Your SNAME Membership.....	1
Technical and Research Program.....	2
Section Activities.....	3
Meetings, Expositions and Symposia....	4
Membership Directory.....	5
The SNAME Web Site.....	5
Publications.....	6-7
Student Activities.....	8
Scholarships.....	9
Continuing Education and Professional Licensure.....	10
Group Insurance.....	11
Special Member Discounts.....	12

### How To Submit A Paper

Contact: Connie Cali-Poutré.  
e-mail: [ccali-poutre@sname.org](mailto:ccali-poutre@sname.org)

### How To Register For the Annual Meeting

Contact: Brenda Elmore.  
e-mail: [belmore@sname.org](mailto:belmore@sname.org)

### How To Advertise Your Product in a SNAME Publication

Contact: Jaime Horowitz.  
e-mail: [jhorowitz@sname.org](mailto:jhorowitz@sname.org)

Telephone: 1-800-798-2188  
in the U.S. and Canada

International members  
call 201-798-4800

As a SNAME member, you are entitled to many valuable benefits.

Your benefits can enhance your professional reputation...move your career forward...and save you money.

It is not enough to “have” these benefits: you must use them in order to benefit from them.

We have written *The User's Guide To SNAME Benefits and Services* to describe your member benefits and tell you what you need to do to access them.

We hope you find this book practical and easy to use.

## Help is just a free telephone call away

If you have a question not answered by this book, our dedicated staff is waiting to help you. Just call the SNAME

Service Center at 1-800-798-2188, and our support staff will help you.

You can reach SNAME staff members by e-mail: just enter the person's first initial and last name (no spaces or punctuation—all lowercase) followed by @sname.org. For example, Allan Gray's e-mail address is [agray@sname.org](mailto:agray@sname.org).

We are here to serve you!



# Technical and Research Program

...advancing the practice of naval architecture and marine engineering

**O**ur Technical and Research Program, with more than 65 technical committees and panels, enables you to contribute to technical advances in the design and construction of large ships, small craft, marine vehicles, and offshore structures of all types.

## World renowned for technical breakthroughs

Over 1,000 SNAME members — among the best and the brightest in our industry — volunteer their time and expertise to this program, which is known throughout the world for technical breakthroughs in...

- q Safety
- q Energy conservation
- q Hydrodynamics
- q Structural design
- q Propulsion
- q Auxiliary systems
- q Materials
- q Ship operating practices
- q Ship production techniques
- q Trials and testing

The results of SNAME's research are disseminated worldwide through bulletins,

reports, data sheets, and technical papers published in the Society's journals.

SNAME technical research is often the basis for the adoption of new policies and practices by the world's leading maritime organizations and companies.

## The chance to "make your mark" as a marine professional

SNAME is a society of individual professionals. As such, it provides you with the opportunity to have your *individual* achievements recognized by your peers. Indeed, contributing to the Society's technical and research work is one important way to "make your mark" as a marine professional.

## How to join a SNAME T&R Committee

To join a SNAME Technical and Research Committee or Panel, call our Technical Activities Department at 1-800-798-2188 ext. 3030.

# Section Activities

*...the heart of the organization*

**A**lthough SNAME is an international organization, much of our work is done by our local Sections, which are grouped by geographic region.

Sections sponsor meetings, seminars, symposia, and networking events designed to offer you maximum professional benefit. Section events are held at convenient locations and times to make it easy for you to participate.

As a member of the Society, you are automatically a member of your Section. A list of your Section's meeting dates and locations is sent to you each fall. Meeting information can also be found in the October issue of *Marine Technology*, or on the SNAME Web Site at <http://www.sname.org>.

Your Section, and the names of your Section officers, are listed on the Section card in

your membership kit. If you are not sure to which Section you belong, call the SNAME Service Center at 1-800-798-2188 ext. 3026. If you have not yet participated in your Section, now is the perfect time to start.

## **To participate in your Section**

Call your Section officers or the SNAME Service Center to find out how you can become involved in your Section.

Now that the Society is expanding internationally, SNAME is exploring the idea of Sections in countries where there is maritime activity.

# Meetings, Expositions and Symposia

...share ideas, network, get the latest on new developments

## Our Annual Meeting and Maritime Exposition

SNAME's Annual Meeting and Maritime Exposition is a multi-day event that draws almost 2,000 marine professionals from around the world.

There, you can participate in technical sessions and symposia on the latest advancements...meet today's top maritime professionals... and "test drive" breakthrough technologies on exhibit.

This annual event is an opportunity to network, share ideas, make new acquaintances, and renew old friendships. It is also a time to relax in a wonderful vacation spot!

As a SNAME member, you receive a *substantial discount* on your registration fee for this important event. Be sure to register early to take advantage of any "early bird" discounts that may be offered.

**How to register** Look in the July issue of *Marine Technology* for our "early bird" discount registration form. The Annual Meeting brochure is mailed to all members in August. You may also consult our Web

Site (<http://www.sname.org>) for registration details.

**How to present a paper before a peer group** The call-for-papers for the following year's Annual Meeting is published in the July issue of *Marine Technology*. You may also call our Publications and Technical Activities Department at 1-800-798-2188 ext. 3027 for information.

## The Ship Production Symposium and other national meetings

SNAME hosts the Ship Production Symposium, the only annual event in the U.S. that features the full range of shipbuilding technologies — from CAD and robotics, to predictive maintenance, marine coatings and training.

SNAME hosts other symposia as well, such as the Propellers/Shafting Symposium and the Chesapeake Sailing Yacht Symposium.

You can find information about these meetings on the SNAME Web Site (<http://www.sname.org>), in *Marine Technology*, or from our Service Center at 1-800-798-2188.

# Membership Directory

*...the ultimate networking tool for members*

**T**he *SNAME Membership Directory And Information Book*, a veritable “Who’s Who” of the industry, lets you stay in touch with your peers throughout the year. It is the ultimate networking tool!

The names, telephone numbers, fax numbers, and e-mail addresses of our entire membership are listed, along with the Society’s Bylaws and

general information about the Society.

Updated and mailed to members each summer free of charge, the Directory is available in electronic form via the “members only” section of the SNAME Web Site at <http://www.sname.org>. (The names of all members who have paid their dues by March 31 are listed.)

## The SNAME Web Site: <http://www.sname.org>

*...access SNAME benefits anywhere in the world*

**S**NAME’s Web Site on the World Wide Web uses the latest technology to make your SNAME membership benefits more accessible. As a member, you can use the “members only” and “public access” sections to...

- q** Post or respond to job listings
- q** Post technical queries for comment
- q** Get the latest updates on Section or Society events

**q** Order books and publications

**q** E-mail SNAME staff or other members

**q** Stay informed about public issues

**q** Obtain author instructions for technical papers

Now, SNAME members *anywhere in the world* have direct access to SNAME benefits. Sign on today at: <http://www.sname.org>.

# Publications

...keeping you on the cutting edge of new developments

Through our publications, SNAME disseminates the results of research and experience and encourages and sponsors original research. Publications are available either at a reduced price or free to members.

**Transactions** Published each summer, *Transactions* is a collection of all the technical papers, discussions, and authors' closures presented at the Annual Meeting, as well as reports of business transacted by the Society.

**Marine Technology** A quarterly technical and news journal that is distributed free to all members. *Marine Technology* publishes papers on the latest technological breakthroughs, trends, concepts, and discoveries; and it is packed with Section and Society news, commentaries on controversial marine issues, and information on professional conferences.

To advertise your product or service in *Marine Technology*, please contact the Supervisor of Marketing

Activities at 1-800-798-2188, ext. 3027.

## **Journal of Ship Research**

A peer-reviewed scientific quarterly, this journal contains work in applied research in heat transfer, hydrodynamics, materials, metallurgy, noise and quieting, new machinery, power cycles, propulsion, seakeeping, structural mechanics, and vibrations.

## **Journal of Ship**

**Production** This quarterly features technical papers on shipyard techniques and the production of commercial and naval ships. Selected papers from the annual Ship Production Symposium (with closures and discussions) are printed here.

## **Text and Reference Books**

The Society has published numerous text books that are used for instruction in universities, and reference books used in design offices and shipyards throughout the industry. Topics include naval architecture, marine and ocean engineering, ship design and construction, and ship production.

**Technical and Research Publications** The Society collects, and has available for sale, all bulletins, reports, design and operating guides, codes, data sheets, and symposia reports prepared by the Technical and Research Panels and Committees.

### Instructions for authors

SNAME encourages members to become authors.

Instructions for preparing papers for specific journals are available from Headquarters. Please call the Publications and Technical Activities Department for details at 1-800-798-2188 ext. 3030.

### To order publications

A list of the Society's publications can be found in the following sources, which are also found on SNAME's Web Site (<http://www.sname.org>):

***q The Publications Catalog*** lists titles, descriptions, and prices for current books, journals, research bulletins, and meeting symposia.

### ***q Index of Technical***

***Publications*** lists papers presented at Section and national meetings, as well as papers published in Society journals. Papers are listed by author and subject. Abstracts of some of the more recent papers may be found on the SNAME Web Site.

To obtain the above listings, as well as any publication, please call the SNAME Service Center at 1-800-798-2188, or use the order form in *The Publications Catalog*.

# Student Activities

*...helping to get your career off to a strong start*

**S**tudent membership in SNAME is an excellent way to begin your career as a marine professional. It gives you:

- q* Contact with the top professionals in the marine industry
- q* Opportunities to present papers and participate on panels and committees
- q* Full member privileges at student discounts
- q* 75% discounts on many publications
- q* Scholarships at graduate and undergraduate levels
- q* Membership in student Sections at colleges and universities
- q* Participation in the Student Congress at the SNAME Annual Meeting
- q* Participation in the Student Paper Awards at the SNAME Annual Meeting

To become involved in student activities, contact the manager of Member Services at SNAME at 1-800-798-2188, ext. 3026.

# Scholarships for Undergraduates and Graduates

*...helping to support the future of our industry*

Our graduate and undergraduate scholarships enable deserving students to follow a course of study that might otherwise be closed to them for financial reasons.

Since 1933, SNAME has awarded over 300 graduate scholarships for advanced study and about 700 undergraduate scholarships. SNAME supports the Webb Institute of Naval Architecture through annual contributions.

To apply for a student scholarship, or to obtain information about this program, call the Service Center at 1-800-798-2188 ext. 3021.

If you wish to support our scholarship efforts, you may make a contribution by completing the designated section provided on the Society's annual dues bill.

# Continuing Education and Professional Licensure

*...ensuring the highest level of professionalism*

Staying at the top of your profession requires continuing study and training. SNAME has adopted a curriculum of continuing education that helps you keep your professional skills honed. The curriculum comprises the following courses:

- ☛ Feasibility and Preliminary Design
- ☛ Naval Architecture
- ☛ Marine Engineering
- ☛ Human Factors and Safety Engineering
- ☛ Systems Engineering
- ☛ Structural Design
- ☛ Ship Motions and Ship Loads
- ☛ Forensic Naval Architecture
- ☛ Ship Electronics and Combat Systems
- ☛ Technical Writing
- ☛ Effective Oral Communication

To achieve formal recognition of the knowledge required to practice naval architecture and marine engineering, SNAME has helped develop an accepted Principles and Practices Examination that will lead to professional licensure through the states.

Once adopted, this examination (currently entitled “Ship Design Engineering”) will enhance the professionalism and skills of our members and win increased respect for the profession as a whole.

To obtain more information, call SNAME at 1-800-798-2188 extension 3023.

# Group Insurance at Reduced Member Rates

*...essential protection at attractive rates*

**Y**our SNAME membership makes you eligible for attractive rates on essential insurance protection. The Society makes no money from this service and provides it solely as a benefit to you.

☛ Term life up to \$600,000

☛ Disability up to \$5,000 a month

☛ In-hospital insurance up to \$300 a day

☛ Accident insurance up to \$500,000 per accident

☛ Excess major medical insurance up to \$2 million

☛ Comprehensive health care insurance up to \$1 million

☛ Medicare supplement insurance

☛ Prescription drug plan *available August*

☛ Dental plan *available August*

☛ Cancer indemnity plan *available August*

☛ Small business medical plan *available August*

A complete description of insurance plans and benefits is included in your membership kit. If you need more information about any of these plans, or wish to enroll, please contact Seabury & Smith at 1-800-424-9883.

## **SNAME Gold MasterCard**

**S**NAME members are eligible to receive The Society of Naval Architects and Marine Engineers Gold MasterCard, a no-annual-fee, low-interest credit card.

Call 1-800-847-7378, ext. 5000 to apply over the telephone. Or call the SNAME Service Center at 1-800-798-2188 for an application form.

## **Save on UPS packages**

**Y**ou save on all UPS shipments in the United States: a \$1.50 discount on UPS Next Day® Letters...a 10% discount on UPS's Next Day Air packages...and a 20% discount on Worldwide Express packages.

We urge you to take advantage of these discounts. There are no enrollment fees or contracts. Just call 1-800-325-7000, identify yourself as a member of SNAME and supply this reference number: #C0000700448.

## **Prime Power**

**S**NAME has joined with Prime Power, the association for people in their prime, to provide exciting new benefits to Society members. There is no cost for your Prime Power membership.

Prime Power offers members the empowering resources they need to make their lives more rewarding in both material and non-material ways. These benefits include discounted products and services from Boise Cascade, World Com, Royal Caribbean Cruises, Alamo Rental Cars and many others.

To join Prime Power, call 1-800-PRIME-03 (1-800-774-6303), or contact the Prime Power Web Site at <http://www.primepowernet.com>.

“You get the most out of SNAME membership when you put the most into it. The Expo is a great way to do that. Exhibiting your products or professional services allows you to meet potential customers in a convenient one-stop professional setting.”

Dan Weiler, Fellow  
Exposition Chairman  
Manager of Corporate Operation  
JJH Div. of Xenotechnix Inc.

“The greatest benefit to members is the opportunity to meet and socialize with peers at every level and in all sectors of the marine industry. The introduction of students and entry level people to CEOs, company Presidents, military officers, etc., is invaluable in developing well-rounded careers...”

John Higginbotham  
Director of Program Management  
M. Rosenblatt & Son, Inc.

“How do you keep up with all the new developments, controversies and historical re-evaluations taking place in marine technology today? It's an impossible task. But *Marine Technology* performs 'the impossible' better than any other single publication. It's like a 'multi-pane window' looking out at the vast marine profession.”

Norman O. Hammer  
Past Chairman, Marine Technology Committee